

Jasper Partner Network Referral Partner

JasperSoft is committed to building a strong ecosystem surrounding its products to deliver value-added solutions to JasperSoft customers around the world. The Jasper Partner Network is designed for Systems Integrators and Consultants.

Referral Partner Overview

The success of JasperSoft is built on the concept of community. Our partners serve as a critical component within that community and are considered central to our go-to-market strategy and our customers' success and we reward our partners for participating in the JasperSoft community.

The suite of JasperIntelligence products delivers operational and departmental reporting, online analytical processing (OLAP) and dashboard capabilities to end users. JasperSoft offers flexible deployment options: embeddable reporting components, end-user web based reporting, or a stand alone Business Intelligence suite.

Becoming a referral partner is an easy way for partners to start with JasperSoft. A referral partner involves no financial commitment. Our goal is to introduce you to JasperSoft. If you have an opportunity to pass along to JasperSoft, we will pay you a 10 percent referral fee. The only requirement is that you attend a one-hour JasperSoft overview.

Become a Referral Partner

1. Register online and you will be e-mailed the Referral Agreement.
2. Sign and fax the Agreement to +1.415.281.1987
3. After your Agreement is received, you will be sent a Jasper Partner Network Welcome Kit and a login to the partner portal where you can register any leads you might have. The partner portal will list the dates and allow you to sign-up for a JasperSoft overview session.

About JasperSoft

JasperSoft is the market leader in open source business intelligence. JasperSoft solutions enable companies to place precise operational information into the hands of decision makers.

JasperSoft is committed to commercial open source. By providing commercial support, it also offers its customers the comfort of technical support and the project acceleration that comes from expert training and consulting services. Interested in reselling JasperSoft products? Contact partners@jaspersoft.com for details.

JasperSoft

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Jasper Partner Network Referral Partner

Partner Support	Referral Partner
Partner Welcome Kit	Yes
Jasper Partner Network Newsletter	Yes
Partner Forum	
Personalized Partner Portal	
Partner Advisory Board	
Channel Manager	
Development	
JasperIntelligence Professional Not for Resale licenses for education, testing, etc.	
Discussion and Alignment with Product Roadmap	
Marketing Support	
Logo and company information listed on JasperForge.org website	
Logo and company information listed on JasperSoft.com website	
Customer case studies listed on appropriate website	
Access to post the appropriate JasperSoft Logo on your website	
Partner Press Release	
Access to marketing tools	
Listing in Featured Partner Section on JasperSoft	
Joint Partner/JasperSoft Webinars	
Joint Collateral	
Sales Support	
Lead Registration	Yes
Access to JasperSoft Sales Team to assist in a sales into your customer base	
JasperSoft Sales Demonstration Support	
Events - Co-exhibiting	
Resell Royalty	
JasperIntelligence Open Source Support Subscription	10% if the deal closes
JasperIntelligence Professional	10% if the deal closes
Training Support	
JasperSoft Sales Training	
JasperSoft Product Training	
4 Hour Training Session - JasperIntelligence Professional Service Overview	
Technology and Technical Support	
JasperSoft Support Portal	
JasperSoft Support Level	
Requirements	
Annual Program Fee	
JasperSoft Trained Consultants	
Revenue Commitment	
Customer Registration	
Case Studies	
Complete 1 Hour JasperSoft Overview	Yes